

A scenic landscape on the Otago Peninsula. In the center, a cylindrical stone pillbox stands on a grassy slope. To its right, a stone wall with a wooden fence runs down the hill. In the foreground, three sheep are grazing on the green grass. The background shows a steep, rocky cliff and a lush green hillside.

OTAGO PENINSULA TRUST

2020-21 Annual Report



AIMS & OBJECTIVES:

The stimulation of public interest in, and care for, the beauty, history, and character of the Otago Peninsula. The preservation of the natural attractions of the Otago Peninsula and protection of its flora and fauna. The development of tourist attractions, public and recreational services on the Otago Peninsula so that the public may obtain the maximum use and enjoyment of the area in a way that will not detract from or destroy its beauty or character.

CONTENTS:

Aims & Objectives of the Trust	1
Notice of Meeting	2
Record of Appreciation	3
CEO & Chairman's Report	4-13
Taiaroa Head	5
Blue Penguins Pukekura	10
Education Programmes	11
Glenfalloch Gardens	14
Glenfalloch Restaurant	15
Accommodation at 433	16
Fletcher House	17
Charitable Contributions	19
Summary Financial Statements	21
Note of Thanks	25
Directory	26



NOTICE OF MEETING

Members of the Otago Peninsula Trust are advised that the 55th Annual Meeting will be held at 5.30pm on Wednesday 30th March 2022 online via Zoom.

All members are entitled to attend and vote.

Business:

1. Confirmation of minutes from the 54th Annual Meeting completed via Zoom on the 25th May 2021.
2. To receive, consider and adopt the Annual Report from the CEO and Chairman and the Financial Statements for the twelve months ending 30th September 2021.
3. To elect the Board Of Trustees for the following year. Mr Ross Smith and Mr Jason Walker retire by rotation and Mr Ross Smith offers himself for re-election.
4. To record the appointment of Auditors and empower the Trustees to fix their remuneration.
5. To consider any other matters which may properly be brought to the meeting.

RECORD OF APPRECIATION

- Department of Conservation
- Members of the Education Advisory Board
- Otago Peninsula Community Board
- Otago Polytechnic
- University of Otago
- Otago Biodiversity Group
- DCC Biodiversity
- Bellamy's Gallery
- Aotea Road
- Val Braumann
- Auckland Zoo
- Donations in memory of Simon Hibbert
- Fletcher Trust
- Otago Community Trust
- Korako Karetai Trust
- Te Rūnaka o Ōtākou
- Te Poāri a Pukekura
- Otago Participatory Science Platform
- Donations - we are so grateful to all the individuals who contributed, often anonymously.

CEO & CHAIRMAN'S REPORT

Kia ora, and greetings to one and all. The 2020/2021 financial year has been a challenge, with the continuing effects of the COVID-19 pandemic having a significant impact on the Trusts businesses. Our people have been the heroes, balancing working on-site and from home offices when necessary. We acknowledge the personal impact on every one of the team and thank them for their dedication during a time of significant change. The Trust's aim 'To preserve and enhance the Otago Peninsula' has remained a strong focus and by keeping our businesses open, we have been able to help support local operators, staff, and the wider community.



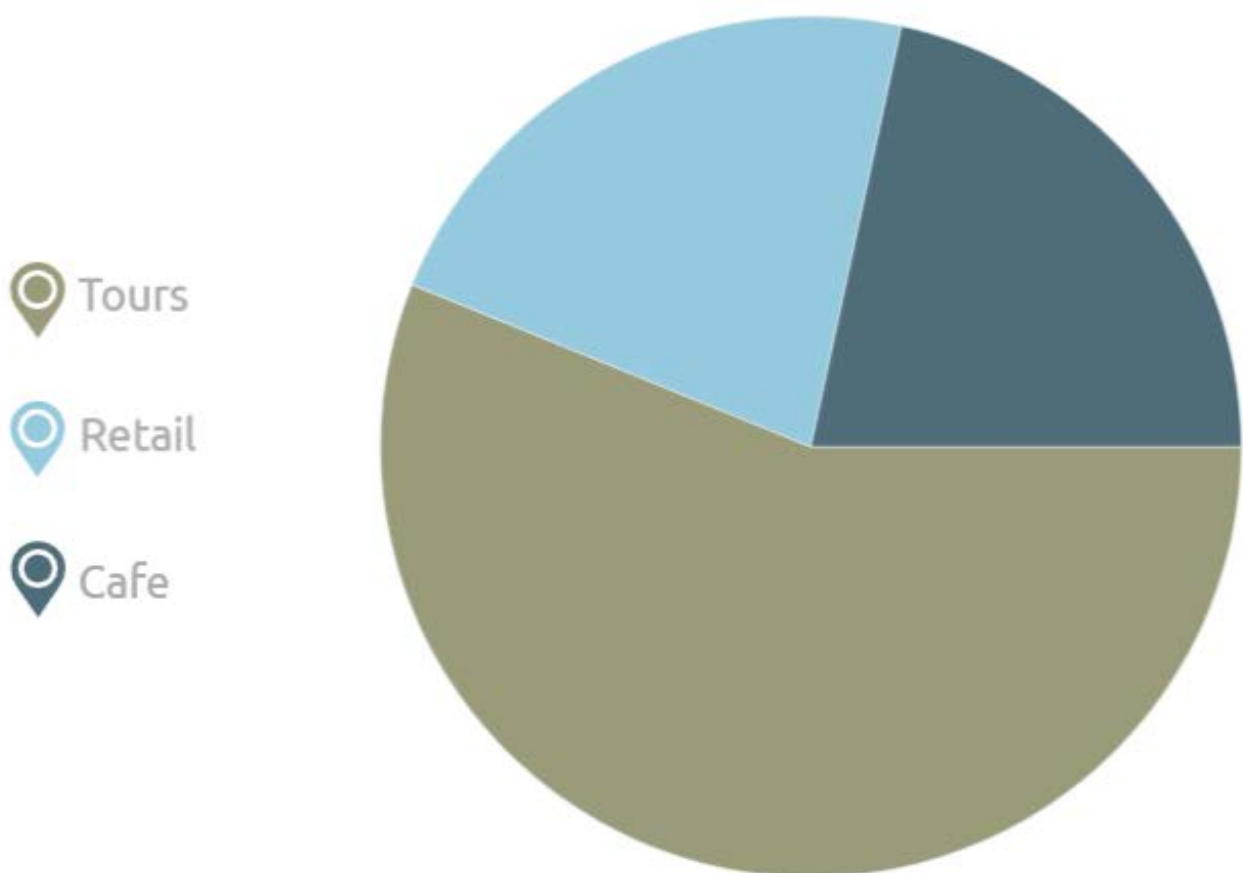
TAIAROA HEAD

It was a fantastic year for wildlife at Pukekura.

Toroa breeding started with 41 breeding pairs and 41 eggs laid; of which two were broken, two were infertile, and one embryo death - as such 36 of these 41 hatched, being an 87% hatching success. 30 of these 36 northern royal albatross chicks went on to successfully fledge from Pukekura/Taiaroa Head by the end of the season.

For the second season in a row, the Department of Conservation (DOC) recorded no hatching deaths, primarily due to the hatching procedure implemented by the DOC team. The eggs remain in the incubator for the three days of the hatching period before returning to the nest. 140 individual Northern Royal Albatross seen throughout the season. The best breeding season on record!

The year started very well considering the COVID-19 restricted operational requirements, and we were tracking ahead of our projected visitor numbers, until the influence of COVID-19 re-asserted itself and the travel aspirations of domestic visitors. Tour income for the Royal Albatross Centre was \$583,137 against \$1,232,460 the previous year with income from Shop at \$230,809 (\$475,941 last year) and the Café at \$224,579 (\$365,922 last year) respectively.

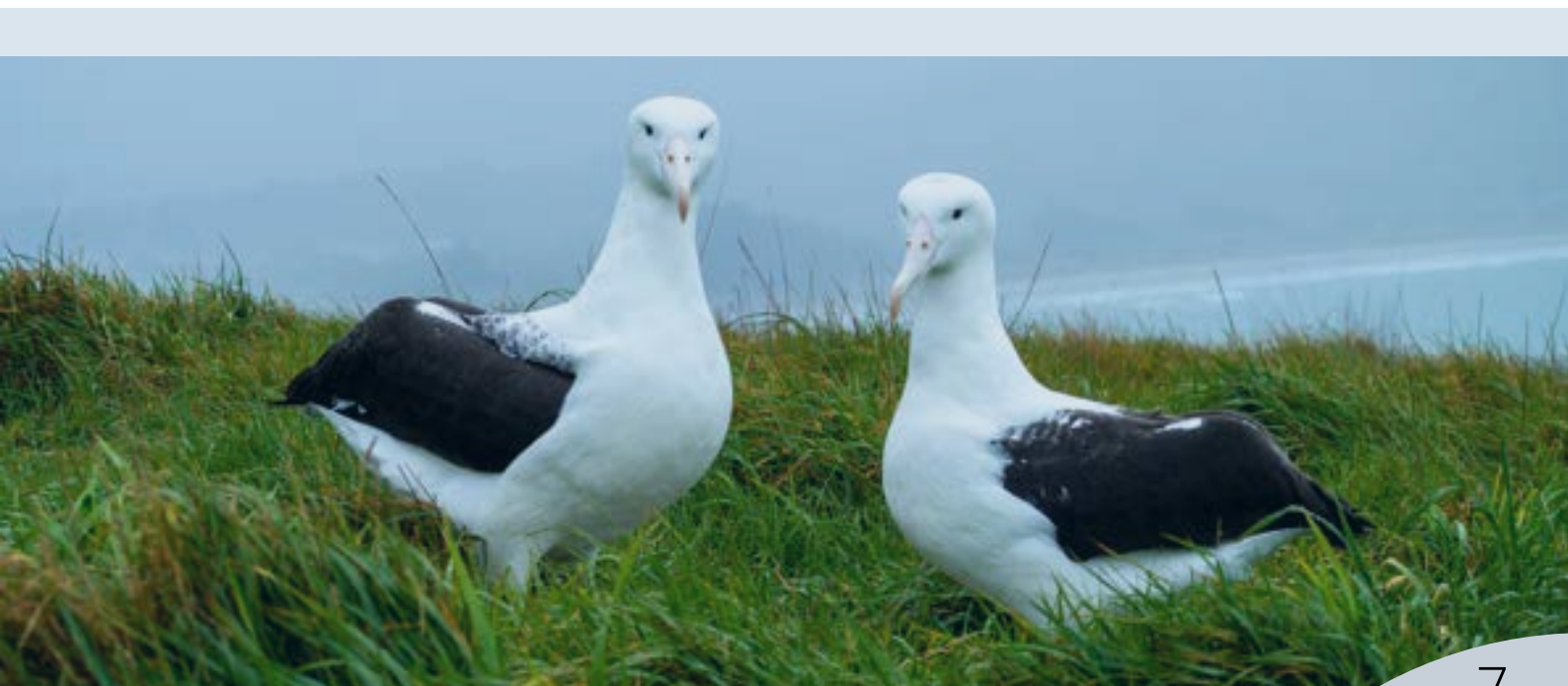


COVID-19 continued to be the most significant challenge to the operations at Pukekura, with extended periods of Social Distancing requiring us to have no more than eight people on tour at a time. The 2020-21 season was at least two-thirds down on visitors going on tour. Pre COVID-19, we would have had about 35,000 visitors take a tour per year, we were still delighted to be able to offer a tour experience to the 9,500 who did visit us in this financial year.

With the advent of COVID-19 in New Zealand, the Royal Albatross Centre, with the support of the trustees, made a commitment to ensure that tourism remained open in Dunedin. With this in mind, we have worked closely with several of our strategic tourism partners, including Larnach Castle and Monarch Wildlife Tours successfully. Visitors to Dunedin have continued to be able to enjoy and participate in our world class ecotourism products.



Wildlife has done very well in recent times, besides having record breaking Albatross numbers, the Red Billed Gull Colony at Pukekura has grown by 1,000 pairs in the last ten years. This is a direct indication of the benefits of removing ground-based predators. The Trust is an annual contributor to removing pest species from the headland.



In August of 2021 we received a Trip Advisor Travellers Choice Award, this award celebrates attractions that consistently deliver fantastic experiences to travellers. This has the Royal Albatross Centre in the top 10% of all attractions globally.

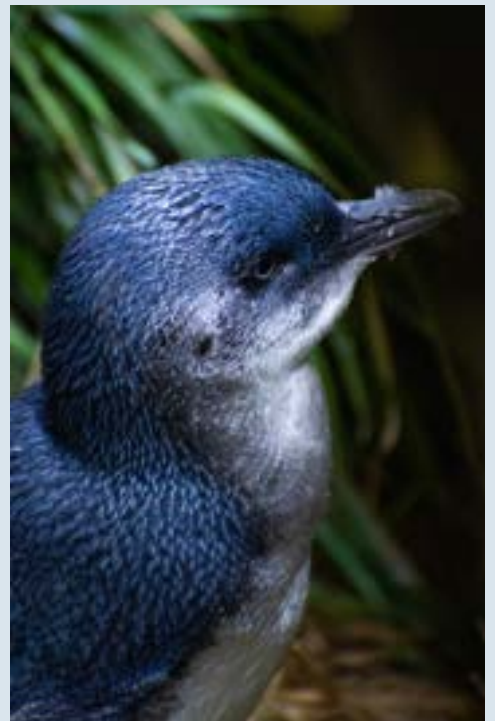
The Royal Albatross Centre is committed to supporting the education of our staff, we have accredited Service IQ assessors as part of our team. The Operations Manager Chris McCormack supported staff learning initiatives, with four staff passing Visitor Savvy Level 3 and two passing Tour Guide Savvy Level 4.





BLUE PENGUINS PUKEKURA

Fewer female blue penguins bred this season, only 206 compared with 213 the previous season although two females were not counted that were likely to have bred in a natural burrow but this could not be verified. In the 2019 season 29% of females double brooded (laid another clutch after the first clutch fledged) but in this season 70% double brooded making it a very productive season.



The Blue Penguins Pukekura guided tours went into hibernation June 2021 due to low visitor numbers - another result of the impacts of COVID-19. Prior to putting the operation in hibernation, we saw 4,134 visitors join the tour, compared to the 11,089 over the same period (October to the end of May) in the 2019-20 season.

OPT EDUCATION PROGRAMME

The Otago Peninsula Trust's education programme provides opportunities for students across southern New Zealand to gain first-hand experience with the local wildlife and associated habitats, participate in environmental action and contribute to the plight of threatened species. Opportunities to visit a Maori Pa site, tour a European fortification and engage in hands-on activities, brings the human history of the region to life.

Curriculum-based programmes - Delivering Learning Experiences Outside the Classroom (Ministry of Education LEOTC contract) opportunities for primary and secondary schools at the Royal Albatross Centre, provides authentic hands-on learning in a range of curriculum areas. In the last year (July 1, 2020 to June 30, 2021) over 1671 school students from 41 primary and secondary schools took part in the education programme, an excellent result considering the ongoing disruptions due to COVID-19. Overall 100% of teachers reported that the programme was valuable for their students, with 91% describing it as very valuable.

“Opportunity to see/experience wildlife not just look at pictures or videos. Chance to learn from experts.”

“Local appreciation of opportunities to experience wildlife. Inspiration and passion of young women in science - very relatable to High School girls.”

“Participate in outdoor activities with wildlife experience”

“Hands-on, engagement, lots of knowledge and reinforcement of sustainability and links to our river restoration / protection.”

The education programme extended beyond Taiaroa Head this year. Thanks to support from the Otago Participatory Science Platform, a project to increase public awareness and understanding about red-billed gulls was delivered.

The aim of the project was to involve the wider community in caring for and gathering data that can help inform better management for this native species. Asking the public for information about where



red-billed gulls were nesting sites proved to be very advantageous. A large colony in the inner harbour (by the Otago Yacht Club), not previously surveyed, was the 3rd largest nesting colony in Otago! While other small new colonies were found (eg. Kakanui) other areas were not used in 2020 (eg Waitaki river mouth).

Schools were encouraged to observe the gulls in their school yard and made some interesting observations. A number of schools noticed that the gulls only appeared after the students come out for lunch, showing particular interest in lunch boxes, food scrapes and rubbish bins. The schools that reported very few gulls in the school yard, related it to the fact that they ate their lunch inside and they have a very good recycling scheme and rubbish bins were not outside. Follow-up actions included writing the principal to suggest new rubbish bins with lids, signage educating people about the gulls and educating the wider student body about rubbish in the playground.



GLENFALLOCH GARDENS

It been a busy year in the garden. Visitor numbers were down but it has been great meeting Kiwis travelling around New Zealand and going back to places they haven't visited for years.

A huge focus for the year was the upcoming Night Garden Event. We put together an amazing committee of passionate people who were overflowing with ideas. The Alice in Wonderland theme was agreed upon and various subcommittees went about their duties. Because of the events previous success and growing attendance numbers many sponsors came on board. This was fantastic and allowed us to expand on our ideas. We held a staff working bee to produce some props and the 'Friends of the Garden' also came together a couple of times to focus on painting props for the event. It really was a case of many people pitching in to make this event bigger and better than the previous ones. With Linda Brewster and Sarah Latta organising live actors to play characters that interacted with the public, we have no doubt that this was going to be something that Dunedin was going to talk about. Unfortunately, the call had to be made to postpone it a year due to the uncertainty surrounding numbers allowed at events due to COVID-19 restrictions. A lot of the hard work has been done which will transfer to a future event, hopefully we can regain the energy and focus required to pull off this event in 2022.

The team have continued to tackle the problem Sycamores in the Upper Garden with the help of a grant from the DCC. This will take some time, but we are continuing to make good inroads at present.

GLENFALLOCH RESTAURANT

In October 2020, Glenfalloch Restaurant and Café was relaunched under the Trusts' management. The restaurant had been closed for dining since March 2020.

Opening with a more casual dining experience was well received by the local community and the domestic tourist alike. The business continued at #1 of 267 restaurants in Dunedin on Tripadvisor and was awarded a Travelers' Choice 2021 award.

The biggest issue we faced during the year was trying to secure skilled kitchen staff, the whole country was experiencing skilled staff shortages and Chefs were in huge demand. We were running severely understaffed and were not able to open for evening dining as planned. The uncertainty around COVID-19 and restrictions on numbers attending events had a huge impact on our pre-booked weddings and functions, with many cancelling, and those that did go ahead, inevitably doing so with reduced numbers.

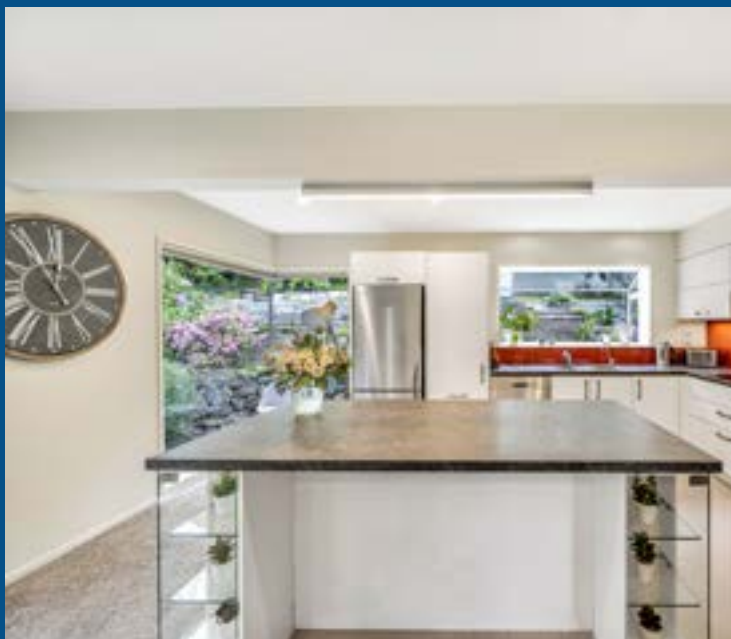
The team did a tremendous job with the resources they had, and have built a good following, especially for the weekend lunch service which was often booked out.



ACCOMMODATION AT 433

The house at 433 Portobello Road worked well as an Air BnB with a good number of domestic tourists booking the property.

Having the house next door to Glenfalloch available as accommodation is a real bonus when organizing Weddings and Events.



FLETCHER HOUSE

Fletcher House in Broad Bay continues to be managed by the Otago Peninsula Trust under contract with Fletcher Trust.

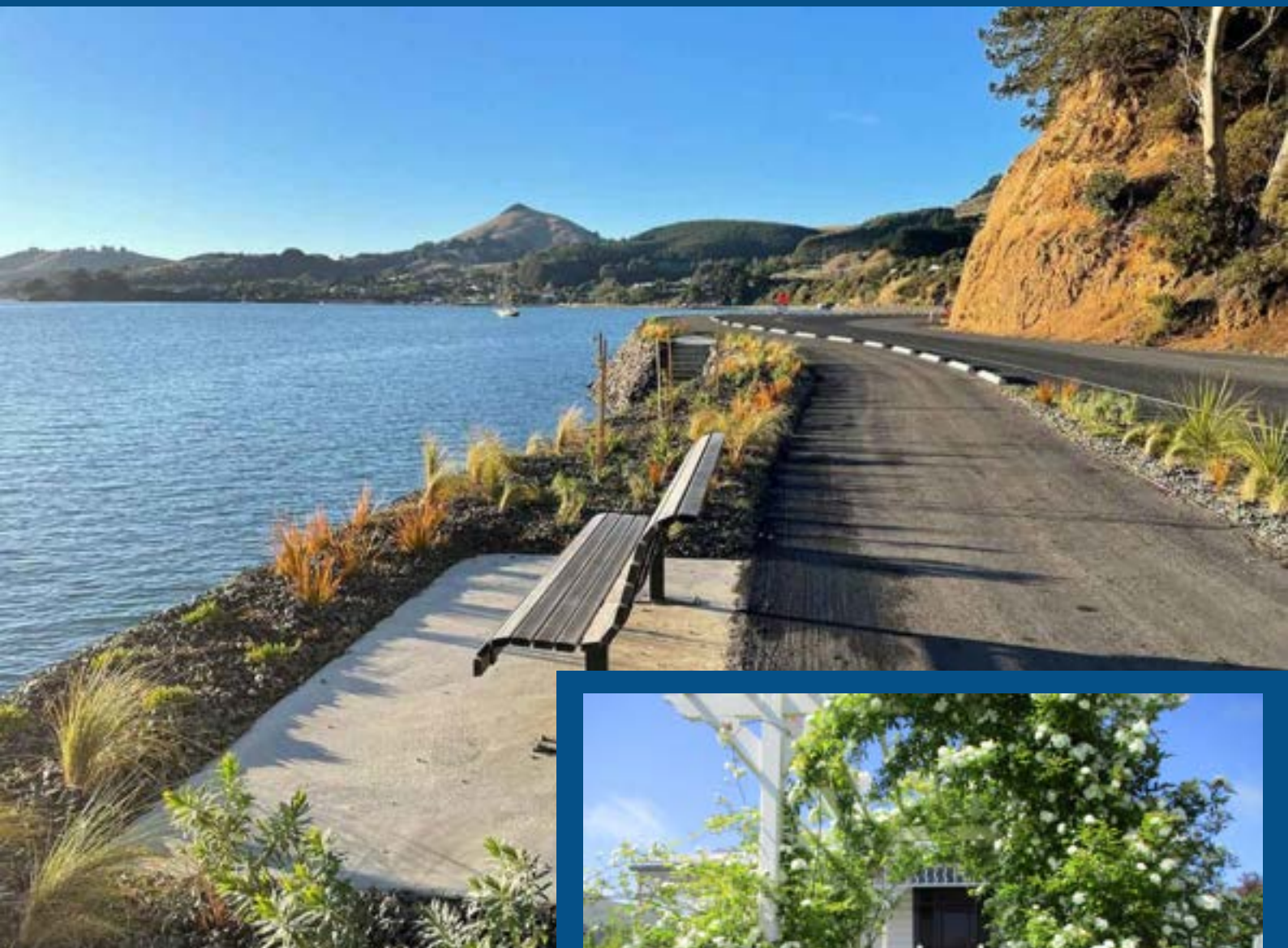
Despite the disruption of COVID, the 2020/2021 Financial year saw a 50% increase in visitors to Fletcher House, from 244 in 2019 to 434 in 2020. This was quite remarkable given it was a year with no international tourism in New Zealand.

Our tour guides were delighted to share the history and story behind the 1909 villa with fellow kiwis and locals who had finally made the time to discover their own back yard.

The widening of Portobello Road (The Peninsula Connection project) A 25km shared walking and cycling path which runs from Vauxhall to the entrance of Taiaroa Head, caused some traffic delays and took over the Fletcher House carpark for a period, but the result is fabulous and has only enhanced the experience for visitors to all of the Peninsula. The final piece of the road puzzle which is directly outside the house is set to be completed this year.

In July 2021 we had the pleasure of a visit from Angus Fletcher, Sir James Fletcher's grandson. An enjoyable few hours were spent at Fletcher House with Angus recalling memories and going through photos. Angus expressed his delight with the maintenance of the house and gardens something the team can be proud of.

We look forward to sharing the house and its history with more locals and hopefully tourists in the 2022 year.



TRUST CHARITABLE CONTRIBUTIONS

Complimenting Aims & Objectives


Predator Free Dunedin - The Predator Free Dunedin (PFD) Trust was established in 2017 of which the Otago Peninsula Trust is a founding member. As a recipient of Predator Free 2050 Ltd funding, they work alongside their delivery partners, Landscape Connections Trust, City Sanctuary, and the Otago Peninsula Biodiversity Trust, to meet the community's predator-free aspirations. The Royal Albatross Centre and Glenfalloch Gardens benefit directly from the possum eradication work undertaken by the Otago Peninsula Biodiversity Trust.

Volunteering - The Royal Albatross Centre partners with the Department of Conservation in assisting them to undertake their work at Pukekura. This has the staff of the Royal Albatross Centre working alongside the DOC Rangers, assisting with the husbandry of the Northern Royal Albatross. The Friends of Glenfalloch are a valued source of help. They volunteer their time on a monthly basis working in the Glenfalloch Garden under the guidance of Glenda Bruce.

Community - The Trust has continued to work with the local Marae at Ōtākou to ensure that we can meet their needs when they are hosting groups at the marae. This has often required us to set up tours and hosting services outside of our normal operations.

Wherever possible if an individual identifies themselves as a member of Te Rūnakao Ōtākou, or a member of the Korako Karetai Whanau, we endeavor to place them on tours at no charge. We encourage advanced reservations to ensure this is possible.

Otago Peninsula Trust staff often undertake speaking engagements and contribute to forums that have relevance to the Trust's objectives.

A photograph of two albatrosses, likely Laysan Albatrosses, standing on a grassy dune. The bird in the foreground is facing left, with its head turned slightly towards the camera. It has white plumage on its head and neck, a long, pointed beak, and dark feathers on its wings. The bird in the background is also facing left, with its wings spread wide, showing dark feathers. The background is a soft, out-of-focus landscape with more grass and a pale sky.

Wild Dunedin Festival - The OPT are founding members and Trustees of the Wild Dunedin Festival. The 6th festival was held in April of 2021, one of very few events, that was able to proceed under the restrictions of COVID-19, with much of the content provided virtually. This event is primarily to profile Dunedin as the Wildlife Capital of New Zealand, which pays dividends for Ecotourism all year round.

FINANCIAL PERFORMANCE

The Trustees report that for the year ended 30 September 2021, the Trust recorded an operating deficit of \$96,654. This compares to an operating surplus of \$189,988 for the year ending 2020.

For 2021 the Trust had a net increase in cash and cash equivalents of \$142,050, giving a balance of cash and cash equivalents as at 30 September 2021 of \$542,218. Total Trust Funds (Equity) in Statement of Financial Position decreased in the financial year ended 30 September 2021 by \$96,659 to \$2,434,642, still giving a strong equity ratio of 75.2%.

The 2021-year financial performance was materially affected by COVID restrictions. The impact of no international tourists on our major revenue earner, the Royal Albatross Centre, resulted in a reduction in revenue at the Royal Albatross Centre of \$1,132,700 or 50% on the previous year. While costs were tightly controlled there was a resulting loss of \$104,826 compared to a surplus in the previous year of \$364,931. Staff costs were controlled by natural attrition and very limited recruitment. Management needs to be congratulated in that they have retained key staff in these very difficult times while having no redundancies. The Trust was grateful that the Government-funded relief package fully paid the viewing concession fee to Te Poāri a Pukekura otherwise the loss would have nearly doubled.

The large increase in Glenfalloch income is due to a change in the way the restaurant has been managed. In the prior year, the restaurant was a partnership which meant only the share of the profit was shown as income. This financial year the Trust has managed the restaurant, which means the full income from the operation is shown in the financial statements. The Glenfalloch expenses of \$ 719,494 includes costs relating to both the restaurant and the maintenance of the Gardens. Management must be again congratulated, this time for effectively starting a new restaurant from scratch in the middle of the covid situation. While other restaurants were closing, our staff worked extremely hard to ensure we succeeded. The potential for a very successful business is due to the foundations laid by our staff over this difficult time. The Trusts long-term focus is to have the net revenue from the restaurant fully fund the maintenance and enhancement of the garden.

The Trust must acknowledge the support received from the Government over this financial year. If it was not for the \$683,237 received, we would be in a very serious financial position. As part of the Government support package, we were offered a loan of \$700,000. We drew down \$350,000 of the loan in 2020 and have applied for the balance of \$350,000. This should provide us with the resources to maintain a stable financial position. However, as with every loan, there will be a time when it must be repaid. Provided the tourist sector can regain some of its previous momentum the Trust believes it can manage its cash flows to allow for repayment as well as future developments.

Otago Peninsula Trust

Summary Financial Report for the year ending 30 September 2021

Statement of Comprehensive Revenue and Expense for the year ended 30 September 2021	2021	2020
Revenue from Exchange Transactions	2,530,683	2,993,134
Revenue from Non-Exchange Transactions	22,830	26,666
Less Total Expenses	2,570,953	2,893,749
Plus Net Finance Income / (Expense)	202	116
Operating Surplus / (Deficit)	(17,258)	126,167
Plus Share of Surplus / (Deficit) of Associate Accounted for Using the Equity Method - Pukekura Trust	(75,369)	19,101
Plus Share of Surplus / (Deficit) of Associate Accounted for Using the Equity Method - Glenfalloch Catering LP	(4,028)	44,421
Plus Other Gains / (Losses)	-	-
Surplus / (Deficit) for the year	(96,654)	189,688
Other Comprehensive Revenue and Expenses	-	-
Total Comprehensive Revenue and Expenses for the Year	(96,654)	189,688

Statement of Financial Position as at 30 September 2021	2021	2020
Assets		
Current Assets	735,826	552,175
Non Current Assets	2,503,499	2,728,163
Total Assets	3,239,325	3,280,338
Less Liabilities		
Current Liabilities	454,683	749,041
Non Current Liabilities	350,000	-
Total Current Liabilities	804,683	749,041
Net Assets	2,434,642	2,531,297
Equity		
Accumulated Funds	2,434,642	2,531,297
Total Equity	2,434,642	2,531,297

Statement of Changes in Net Assets for the year ended 30 September 2021	2021	2020
Balance at start of period	2,531,297	2,341,609
Surplus / (Deficit) for the year	(96,654)	189,688
Other comprehensive revenue and expenses	-	-
	2,434,642	2,531,297

Statement of Cash Flows for the year ended 30 September 2021	2021	2020
Net Cash from / (used in) operating activities	(138,760)	609,539
Net Cash from / (used in) investing activities	(69,190)	(458,904)
Net Cash from / (used in) financing activities	350,000	150,635
Net increase / (decrease) in cash and cash equivalents	142,050	150,635
Cash and cash equivalents, beginning of the year	394,168	243,533
Cash and cash equivalents at end of the year	536,218	394,168

The financial statements have been authorised for issue by the trustees by:



 Chairperson

25th March 2022

Date



 Trustee

25th March 2022

Date



Notes to the summary financial statements

For the year ended 30 September 2021

These are the summary financial statements of the Otago Peninsula Trust (the “Trust”) for the year ended 30 September 2021. The specific disclosures included in these summary financial statements have been extracted from the full annual financial statements that were authorised for issue by the Trustees on 25 March 2022. The full annual financial statements dated 25 March 2022 have been prepared in accordance with Tier 2 Public Benefit Entity (PBE) Financial Reporting Standards as issued by the New Zealand External Reporting Board (XRB). They comply with New Zealand Equivalents to International Public Sector Accounting Standards Reduced Disclosure Regime (NZ IPSAS with RDR) and other applicable Financial Reporting Standards as appropriate to Public Benefit Entities. This summary financial report cannot be expected to provide as complete an understanding as provided by the full financial statement of the comprehensive revenue and expense, financial position and cash flows of the Trust. An unqualified audit opinion has been received on the full financial statements for the year ended 30 September 2021. A copy of the full Trust financial statements for the year ended 30 September 2021 may be obtained upon request from the Otago Peninsula Trust, 430 Portobello Road, Dunedin. This summary financial report has been examined by our auditor for consistency with the full financial statement. An unqualified audit opinion has been received. These summary financial statements were approved for issue by the Trust, on the date signed above.

Basis of preparation

The Trust is deemed a public benefit entity and is registered with the Charities Commission. These are the summary financial statements and they comply with PBE FRS 43: Summary Financial Statements. The presentation currency is New Zealand dollars. The full financial statements upon which these Summary Financial Statements are based, have been prepared to comply with the Accounting Standards Framework for Public Benefit Entities.

Specific accounting policies

All specific accounting policies have been applied on the same bases as those used in the full financial statements of the Trust.

Changes in accounting policies

The accounting policies have been applied consistently to all periods presented in these summary financial statements, there have been no changes in accounting policies during the year.

NOTE OF THANKS

When Covid first arrived in January 2020 we applied for the Government support program. The Government gave us the criteria on which to base our budget for the funding. One of the criteria was that international tourists would be back in New Zealand by September 2020. They won't be back by September 2022. The Trust has managed through unprecedented times and believes it can now plan with some certainty. The reason we have managed to survive is due to our people. The staff, management and Trustees all believe in the importance of the Trust, its values and its purpose. They have experienced extremely stressful situations but have not given up. They have gone beyond what could normally be expected.

The Trust will forever be indebted to those who have helped during this period.

Ross Smith & Robyn McDonald

DIRECTORY

Trustees

Mr Ross Smith Chairperson
Mrs Judy Bell
Mr Jason Walker Deputy Chairperson
Mr Greg Verhoef
Mr Warren Moffat
Mr Howard Broad

Management

Robyn McDonald
Chief Executive
Otago Peninsula Trust

Hoani Langsbury
Eco Tourism Manager
Royal Albatross Centre

Solicitors - **Andersons Lloyd Lawyers**
 - **Chen Palmer**
Accountants - **Inhouse/Deloitte**
Auditors - **Crowe Horwath**
Bankers - **Westpac**

Chris McCormack
Operations Manager
Royal Albatross Centre

Otago Peninsula Trust

PO Box 492, Dunedin, 9054,
New Zealand
Tel +64 3 476 1775
Email: info@otagopeninsulatrust.co.nz
Website: albatross.org.nz

Royal Albatross Centre

1260 Harrington Point Road,
Harrington Point 9077
Otago Peninsula, New Zealand
Tel +64 3 478 0499
Email: reservations@albatross.org.nz
Website: albatross.org.nz

Glenfalloch Woodland Garden

430 Portobello Road, Dunedin 9014,
New Zealand
Tel +64 3 476 1775
Email: info@glenfalloch.org.nz
Website: glenfalloch.co.nz

Glenfalloch Restaurant

430 Portobello Road, Dunedin 9014,
New Zealand
Tel +64 3 476 1006
Email: reservations@glenfalloch.org.nz
Website: glenfalloch.co.nz



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